



## GREETINGS FROM HANKYUL

Dear Our Clients:

Hankyul Law Firm is one of the largest and fastest-growing law firms in Korea. We have grown considerably over the years, but one thing that has remained consistent over time is our tireless commitment to clients' needs and zealous representation of clients' interest. We are dedicated to excellence and competence and are proud of our ability to meet the expanding and ever-changing needs of our clients. Since our inception in 1997, we have recognized the importance of developing and maintaining long-term professional partnerships with our clients. It is in the best interest for both sides and the fact most of our new businesses come through referrals from our existing clients is a testimony to such enduring partnerships and the strongest endorsement any law firm can hope for.

We believe that the world of business belongs to companies that are eager to compete, quick to adapt, and ready to listen and learn, and that are resolved to continue to challenge themselves. We measure ourselves by the same standards. Our culture of cooperative teamwork, our willingness to adapt quickly to meet the demands of the marketplace, and our drive to become the best in our areas of practice have been the key factors behind our success.

We have grown from a handful of lawyers to 40-plus attorneys today, have added 28-plus practice areas, and have emerged as a leading firm in the Korean legal community with the growing recognition by the business community.

We always appreciate your interest in Hankyul Law Firm. We look forward to serving and working with you in the near future.

Very truly yours,



## OVERVIEW

### SIZE

37 Korean attorneys, 4 Foreign legal consultants (3 admitted to CA, DC, IN and NY Bar and 1 Chinese attorney) and 1 Korean CPA

### DOMESTIC AFFILIATIONS

- *You Me Patent & Law Firm* with 34 patent agents ([www.youme.com](http://www.youme.com))
- *FINE Management & Accounting Corp.* with approximately 30 Korean CPAs
- *Digitallaw* ([www.digitallaw.co.kr](http://www.digitallaw.co.kr)), largest on-line nationwide network of 130-plus attorneys

### WORLDWIDE AFFILIATION

- **TAG Law** - founded in 1998, TAG Law is a worldwide network including more than 130 prominent and high-quality law firms subscribing to the highest legal standards in approximately 250 offices and has 5400 lawyers in 77 countries.

### EU / GERMANY AFFILIATION

- **First Law International** - The First Law International Network (FLI NET) is a joint venture partnership which has been designed with the aim in mind to be the preferred first-source supplier for legal services to a number of multinational companies wishing to outsource their legal requirements to worldwide FLI partners.
- **CHUNG + ZAHRT**, Frankfurt, Germany  
- 6 German attorneys, including 2 Korean German attorneys

### CHINA AFFILIATION

- **Zhonglun** - the Lawfirm specialized in finance in Beijing, Shenzhen, Shanghai, Sungdo branche Counsel of Korean Embassy in China (76 Attorneys)
- Tes *with* Ministry of Foreign Trade & Economic Cooperation Bureau, People's Back of China and, SDPC (State Development Planning Commission)



## PRACTICE AREAS

### CORPORATE

- **General Corporate Consultation** - assisting clients in implementing transnational business plans. Advising on establishing international distribution networks, drafting and negotiating contracts for the sale and distribution of goods and services, providing general corporate advice, resolving tax issues, and assistance in complying with export/import control regulations and governmental reporting/licensing requirements.
- **M&A** - advising on various types of mergers and acquisitions; legal due diligence and valuation; advising underwriters.
- **Merchant Banking** - large business project financing, and medium and small size real Estate development.
- **Securities** - advising on IPO, third party issuance, and private placement
- **Start-up Business Consultation** - advising on the establishment of business relationships with banks, commercial and residential real Estate developers, suppliers, manufacturers, wholesalers, retailers, and other customers.
- **Communications and Technology** - advising on M&A and commercial transactions and regulation in fixed and mobile telecoms, satellite, broadcasting and media, hardware and software, outsourcing and internet-related work with a focus on e-commerce and online services.
- **Unfair Competition and Antitrust** - advising on competition aspects of M&A transactions, joint ventures and strategic alliances; multi-jurisdictional filings; antitrust litigation and regulatory investigations.
- **Others Areas** - advising on corporate reorganization, liquidation and bankruptcy

CONTACT: Mr. Sik AHN, sahn@hklaw.co.kr



## FINANCE

- **Corporate Finance** - advising on M&A, initial public offerings and other equity capital markets issues, shareholder disputes and contentious corporate action.
- **Capital Markets** - advising clients on equity and debt offerings, privatizations, securitizations, the design of new financial products and derivative instruments, and trading and market activities; developments relating to the regulation of domestic and international securities and derivatives markets; issuance and documentation of bonds with warrants, convertible bonds, performance bonds, and various types of Euro and domestic bonds.
- **Financial Institutions** - advising banks, insurers, brokers, asset managers, investment banks and securities exchanges on financial transactions, product development, regulation and structural issues, including all aspects of online services.
- **Funds** - advising on the establishment and structuring of funds, marketing and online strategies, reorganizations and shareholder action.
- **Regulations** - advising government agencies and private entities on administrative regulations in banking and financing areas
- **Project Financing** - advising on SOC and real Estate development projects

**CONTACT:** Mr. Kyu-Hoon CHO, khocho@hkclaw.co.kr

## INTELLECTUAL PROPERTY

- **Patent and Trademark Filing and Litigation** - conducting patent and trade mark filing and litigation, infringement, opposition, invalidity and nullity actions in diverse areas such as biotechnology, computer hardware and software, chemistry, engineering, electronics, business methods, consumer goods and financial products and services on behalf of domestic and foreign clients in a variety of settings before a wide range of forums including administrative hearings and first instance and appellate courts, arbitrations and mediations in all major markets.
- **IP Issues in Due diligence and Valuation** - preparing and negotiating commercial documents that address intellectual property issues in mergers and acquisitions, divestitures, financings and joint ventures.



- **IP Consultation and Strategic Development** - advising on clients' intellectual property, internal processes and current R&D for potentially patentable subject matter; creating strategies for developing, managing, enforcing and defending our clients' IP portfolios including patents, designs, trade secrets, copyright, trade marks, domain names and know-how; securing IP rights from employees, independent contractors and business partners; advising on adoption of new names and global branding issues.
  
- **IP Issues in Business Transactions** - structuring, negotiating and documenting licenses, technology transfer and other IP transactions, and all IP aspects of acquisitions, joint ventures and financial transactions, securitization of IP rights; IP legal review; documenting, implementing and recordation of assignments, licenses and security interests.

**CONTACT:** Mr. Bok-Nam YUN, bnyun@hkklaw.co.kr

## **ENTERTAINMENT**

Hankyul is a pioneer in entertainment law in Korea, representing most of major film studios, producers and distributors. HK has assisted with mergers and acquisitions of several studios and counseled and litigated on behalf of several prominent actors and actresses.

The Firm's leadership in entertainment law has stemmed from its close working relationship with various sectors of the entertainment industry, including filmmakers, vocal artists, composers and writers. The firm has consulted on contract drafting and negotiations, settlement, privacy rights, defamation litigation, and taxation.

**CONTACT:** Mr. Dong-Jik LEE, djlee@hkklaw.co.kr

## **CHINA PRACTICE**

Based on the counsel of Chinese law with the most successful & highly experienced professionals, investments in China are being needed. Hankyul has been counsel of Korean business to penetrate the Chinese market with co-operating the Korea practice team under Zhonglun since the partnership with Zhonglun, the leading law firm in Beijing effective on July, 2003. With new partner of Xuyunhe served for the law firm in China, Hankyul co-authored Laws on Investing in China and published by Mae-il Economy Press on Feb., 2002.

Together with main office of Zhonglun-Kumtong (90 attorneys), branch



office in Shanghai (50 attorneys), the other branch office in Shimchon (20 attorneys), we bring to you the synergy and sufficient legal services covering all areas in China.

Hankyul Law firm is committed to being the best partner for Korean business entering or seeking to gain access to Chinese market with substantial experience for years in counsel on helping companies listed on KOSPI and KOSDAQ cross the border of Chinese market. Also, In close association with major accounting firms, consulting firms, and patent firms, we build up one-stop total service system and provide timely, comprehensive, and efficient legal services to our clients.

#### **Areas of Concentration**

- Formation of business entities and joint ventures
- Formation of holding companies and branch or liaison offices
- Merger & acquisition, property or equity acquisition and transfer
- Collecting and managing insolvent loans
- Patent and trademark filing and litigation
- IT and venture entrepreneurship consulting
- Legal due diligence and credit investigation
- Anti-dumping, liquidation and bankruptcy
- Entertainment
- Development of and investment in real Estate projects, including hotels and golf courses
- Securities and banking
- Civil and commercial litigation and arbitration
- Networking with respect to foreign direct investment

**CONTACT:** Mr. Eung-Jo Kim, ejkim@hkclaw.co.kr  
Mr. Xu Yun HE, xuyunhe@hkclaw.co.kr

#### **LABOR AND EMPLOYMENT**

Hankyul has provided a full range of legal services in labor and employment areas including but not limited to review of employment agreements, mediating and providing representation on disputes between clients and employees, drafting collective bargaining manuals, drafting employment rules, etc. Hankyul believes that a healthy partnership between labor management is a necessary platform for high productivity and growth for the firms of this age. From the vantage point of a law firm that has maintained good relationship with unions and various civic and community organizations, Hankyul has successfully and peacefully mediated various disputes between unions and management.

**CONTACT:** Mr. Seunghun PAIK, shpaik@hkclaw.co.kr



## REPRESENTATIVE CLIENTS

- **Estate-own companies** - KAMCO (Korea Asset Management Corporation), Small Business Corporation, Korea Land Corporation, Incheon Urban Development Corporation
- **Insurance and Securities** - Samsung Fire and Marine Insurance Corporation, Dongbu Securities Ltd., GOODMORNING SHINHAN SECURITIES, KYOBO SECURITIES CO., LTD, Meritz Securities Co., Ltd., Bridge Securities Co., Ltd., DIMCO (Daehan Investment Management Company Limited), Korea Life Insurance Co., Ltd.
- **Investment Banks** - Lone Star Fund, Carlyle Group, CDIB (China Development Industrial Bank), The Korea Development Bank
- **Commercial Banks** - Cho Heung Bank, Shinhan Bank, Hana Bank, Woori Financial Group
- **Other Financial Institutions** - Korea Development Financing Corporation, KDB (Korea Development Bank) Capital, IBK Capital Co., Ltd., Fine Capital Corporation, STARLease Co., Ltd., Busan Mutual savings bank, Jinheung Savings Bank
- **Domestic Companies** - Samsung Electronics Co., Ltd., Renault Samsung Motors, LS Industrial System Co., Ltd., GS Caltex Corporation, KT Corporation, Hanwha Corporation, ISU Engineering & Construction, Woolim C&C Co., Ltd., Shinyoung Corporation, S&T Dynamics, Daesung Industrial Co., Ltd., Huneed Technologies, KODICOM CO., LTD., TINATEK Co., Ltd., Sinjisoft Corporation, Easy Club Co., Ltd., Daedeok Techno Valley and other companies listed on the Korea Exchange (KRX)
- **Foreign Companies** - Renault Samsung Motors, Lone Star Fund, Oakley Inc., Hudson Advisors Korea Inc., FedEx Korea, Cisco Systems Korea Ltd.
- General counsel to Financial Supervisory Service, KAMCO, Korea Land Corporation, Dongbu Securities Ltd., Seoul Guarantee Insurance Co., Ltd., Samsung Samsung Fire and Marine Insurance Corporation, etc.
- Counsel to the National Assembly Secretariat, Ministry of Government Administration, Ministry of Justice, etc.



## REPRESENTATIVE MATTERS

- Disposal of non-performing loans for LG Industrial Electrics, Inc., and LG-Caltex
- Due diligence on two 100 billion won ABS (asset-backed securities) deals for KAMCO
- Two-tier structured 100 billion won ABS deal form KAMCO
- Completion of a 10 billion won Primary CBO issuance
- IPO of various venture businesses in Korean stock markets
- Set-up of stock option and other executive compensation packages for various domestic and overseas companies
- KAMCO's on a financial advisory agreement with Guangdong Guangye Asset Management Corporation in China
- Cross-border M&A of various high-tech venture companies of substantial size
- Issuance of several Euro and domestic bonds (minimum size 2.5 billion Korean Won) arranged by Hyundai Securities, Ltd., issued by Kocom and other Korean companies
- Resolution of disputes on KDS company papers
- Composition and reorganization of various companies
- Investor relations work for various high-tech venture companies
- Set-up of distributorship, foreign subsidiary, domestic subsidiary, regional representative, joint venture
- OEM, global strategic alliance, and other business contracts for domestic and foreign companies
- Technology licensing and technology transfer for various high-tech companies
- Litigation of disputes on domain name, copyrights, and trademark licensing for major internet companies and motion picture studios
- Resolution of disputes on the transfer of KDS
- Litigation of disputes related to subscription of KDS corporate bonds arranged and Issued by Dongbu Securities, Ltd.
- Total Company LLC's investment and development of the Salvation Army Hall and a project financing for acquisition of hotel in Shimyang, China
- KAMCO's 2002 loan sale of corporate bonds
- Saneun Capital's acquisition of Hana Bank NPL
- Investment trust and monetary bond trust of Korea Investment Trust Management and Securities Co.(KITC) Ltd. and Bridge Securities Ltd.
- M&A of Hyupjin Yanghaeng and restoration of ACTS Co., Ltd.
- Hunex (Gupyung) reorganization, M&A and due diligence
- M&A and due diligence for Korea Internet Center Incorporated concerning Uni C&T Co., Ltd.
- M&A and due diligence for HPS concerning Kumho Metertech Co., Ltd.
- Huneed Corporation subscription
- Pyungwha Plastic Industry restructuring and M&A
- CRC business advising for Frontier M&A, and Golden Bridge CRC, etc.



- Cross-border M&A of a U.S. corporation, Photronics' KOSDAQ registered corporation, PKL
- Collection of claim litigation for large enterprises as, LG Industrial System Co., Ltd., LG-CALTEX Oil Corporation, etc.
- Assisting foreign I.B. professional corporations such as, Total Company, AMD Capital Korea.
- Representing creditors of Seoul Electronics and Telecom Corporation in corporate reorganization proceedings

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## TERMS OF SERVICE

- **Advisory Services** - Hankyul typically charges hourly rates of \$150-\$450 per hour for advisory services. Clients also elect to make monthly minimum guarantee payments on a yearly renewed contract. In return for the payments, the clients can obtain the services of any attorney no matter how high his or her hourly rate is, as the preferred rate of 150,000 won per hour. For the monthly minimum guarantee of 1,000,000 won, for example, the services of 7 attorney-hours of any attorney of the clients' choices are at their disposal. The minimum guarantee not used in any month is not rolled over to the next month. Any services conducted in excess of the hours secured by the monthly minimum payments are charged the regular hourly rates which range from 150,000 won to 400,000 won depending on experience of the attorneys involved.
- **Arbitration & Litigation Services** - Hankyul offers arbitration & litigation services based on a contingency fee basis. Clients typically pay as follows: (1) a flat fee payable upon the signing of Engagement Agreement; and (2) a contingency fee of 10%~20% of any sums obtained or recovered by suit, settlement or otherwise before the deduction of costs and expenses.
- **Project-based Service** - Hankyul offers "Project-based Service." Clients can obtain a firm or turnkey budget in advance by making an advance deposit. This arrangement is available only for project-type services with the pre-determined objectives of legal services.

## MEMBERS OF THE FIRM

### **Sungmin Park, Representative Partner**

Seoul National University (B.A., 1970); Areas of practice: Commercial Transactions, Intellectual Property, Litigation

### **Eungjo Kim, Representative Partner**

Seoul National University (B.A., 1981); Co-Author, "Laws on Investing in China"; Areas of practice: Commercial Transactions, Litigation

### **Byungjik Cha, Partner**

Korea University (B.A., 1982), Korea University Graduate School (LL.M., 1984, Specialty in Criminal Law); Areas of practice: Commercial Transactions, Criminal Defense, Litigation

### **Seunghun Baik, Managing Partner**

Yonsei University (B.A., 1984); Areas of practice: Litigation, Criminal Defense, Real Estate



**Ohyoung Lee, Partner**

Seoul National University (B.A., 1984); Areas of Practice: Real Estate, Litigation

**Jungwon Yoo, Partner**

Chonnam National University (B.A., 1975), Dongkuk University Graduate School (LL.M., 1990); Member, Public Investors Arbitration Bar Association (1995); Director, Seoul Bar Association (2000); Vice president, Korea Trade Research Association (2001); Professor, Kookmin University (2006-present); Areas of practice: International Trade, Cross-Border Transactions

**Wonjae Lee, Partner**

Seoul National University (B.A., 1985); Seoul National University Graduate School (M.A., 1987); Areas of Practice: Litigation

**Taesang Jung, Partner**

Seoul National University (B.A., 1990); Chungang University Graduate School (M.S. in Construction Engineering, 2005); Areas of practice: Real Estate

**Inho Lee, Partner**

Seoul National University (B.A., 1989); Areas of Practice: Real Estate, Litigation

**Sanghee Lee, Partner**

Hanlym University (B.A., 1996); Areas of Practice: Fair Trade, Tax, Family

**Sik Ahn, Partner**

Seoul National University (B.A., 1990); Areas of Practice: Corporate, Banking, Consultation for Venture Corporations

**Boknam Yun, Partner**

Seoul National University (B.S., 1994); Boston University School of Law (LL.M. Intellectual Property Concentration); Areas of Practice: Patent, Trademark, Copyright, Telecommunication

**Heejeh Kim, Partner**

Seoul National University (B.A., 1990); Areas of practice: Corporate, Finance, China practice

**Yunghak Yeo, Partner**

Seoul National University (B.A., 1987); Director, Public Center for Environmental Law, Korean Federation for Environmental Movement (2000-2002); General Counsel, Korea Ministry of Environment; Areas of Practice: Environment, Corporate, Finance, Litigation

**Hyokwon Kim, Partner**



Seoul National University (B.A., 1995); University of Southern California Law School (L.L.M., 2005); Areas of Practice: Corporate, Finance, Intellectual Property, Licensing

**Youngsuk Yun, Partner**

Yeonsei University (B.A., 1996); Areas of Practice: Real Estate, Litigation

**Sungwoo Jun, Partner**

Seoul National University (B.A., 1995); Areas of Practice: Litigation, Real Estate

**Dongjik Lee, Partner**

Chungang University (B.A., 1997); Areas of Practice: Corporate, Finance, Entertainment, M&A, Litigation, Insolvency

**Kyuhoon Cho, Partner**

Seoul National University (B.A., 1997); Areas of Practice: Corporate, Finance

**Shinhwan Ryu, Associate**

Seoul National University (B.A., 1996); Areas of Practice: Litigation, Intellectual Property

**Kisung Ryu, Associate**

Seoul National University (B.A., 1997); Areas of Practice: Corporate, Finance, Fair Trade

**Kyungjin Kim, Associate**

Seoul National University (B.A., 1994); Areas of Practice: Corporate, Finance

**Jisun Lee, Associate**

Yeonsei University (B.A., 1993); Areas of Practice: Intellectual Property, Litigation, Family, Real Estate, Tax

**Kunyoung Moon, Associate**

Korea University (B.A., 1997); Areas of Practice: International Transactions, Entertainment, Patent, Telecommunication

**Sungjin Kim, Associate**

Seoul National University (B.A., 1996); Public defender (2002-2004); Areas of practice: Corporate, Finance

**Sangjong Choi, Associate**

Seoul National University (B.A., 1997), Seoul National University Graduate School (M.A., 2000, Specialty in Labor Law); Areas of Practice: Corporate, Finance, Litigation

**Taewhee Kim, Associate**



Seoul National University (B.A., 1997); Areas of Practice: Corporate, Finance, Fair Trade, Banking, Insolvency, M&A, Litigation

**Junoh Kim, Associate**

Seoul National University (B.A., 1990), Seoul National University (M.B.A., 1996), Harvard Law School PIL Course (2002); KICPA (1993); Accountant, Samil Accounting Firm (1995-1996); Areas of Practice: Corporate, Finance, Insolvency, M&A, Securities, Tax, Litigation

**Kyungil Park, Associate**

Yonsei University (B.A., 1993); Areas of Practice: Real Estate, Litigation

**Sunghee Kim, Associate**

Yonsei University (B.A., 1997); Harvard Law School (Practice of International Law Course, 2003); Areas of Practice: Corporate, Finance, China practice

**Jongwoo Park, Associate**

Seoul National University (B.A., 1998); Areas of Practice: Real Estate, Litigation

**Beom seok Cho**

Korea University (B.A., 2001); Areas of practice: Entertainment, Corporate, Finance

**Sunyoung Im, Associate**

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**Jumin Park, Associate**

Seoul National University (B.A., 1998); Areas of Practice: Litigation, Corporate, Finance, China practice

**Taehun Kang, Associate**

Seoul National University (B.A., 2000); Areas of Practice: Litigation, China practice

**Kwangjung Kim, Associate**

Yeonsei University (B.A., 2003); Areas of Practice: Litigation

**Jiyoung Yun, Associate**

Seoul National University (B.A, 2001); Areas of Practice: Corporate, Finance, Litigation

**FOREIGN LEGAL CONSULTANTS**

**Young Ko**

Hankuk University of Foreign Studies (LL.B., 1989); Seoul National



University Graduate School (M.P.H., 1992); Boston University School of Law (LL.M., International Banking Law, 1994); Boston University School of Management (MBA, 1997); Indiana University School of Law (J.D., 2002); Consultant, Hamid Associates, Inc., Boston, MA (1997-1998); Analyst, Korea Ratings, Seoul, Korea (1998-1999); Associate, Maddox, Hargett & Caruso, P.C. Indianapolis, IN (2002-2005); Admitted to Indiana and D.C. Bar; Member, Korean Securities Law Association; Member, Public Investors Arbitration Bar Association

#### **Sang Y. So**

UCLA (B.A. 1996); University of the Pacific (J.D., 1999); University of the Pacific (LL.M., 2000); University of California (MBA, 2005); Areas of Practice: International Business Transactions, International Commercial Arbitration, M&A, Securities

#### **Mira Sun**

Korea University (B.A., 1981); Cal Estate University in Bakersfield (M.A. in English, 1984); Korea University Graduate School (Ph.D. in American Literature, 1995); City University of New York School of Law (J.D., 2002); Full-time Instructor, Korea Air Force Academy (1986-1990); Senior Advisor, U.S. Information Service (1992-1999); Adjunct Professor, Sookmyung Women's University (1997-1999); Associate, Yi Cho & Brunstein (2003-2004); Board Member, YWCA of Queens, New York (2004); Secretary to the President for Overseas Communications (2005-2007); Board Member, Korea Foundation (2007-present)

#### **China**

##### **Xu Yun He**

China Politics & Law University (B.A., 1997); Partner, Zhong Lun Law Firm (2002-); General Counsel, Korean Embassy in China; Legal Advisor, Samsung Corning Co., Ltd.; Areas of practice: Corporate Investment in China, Anti-dumping

#### **KOREAN CERTIFIED PUBLIC ACCOUNTANT**

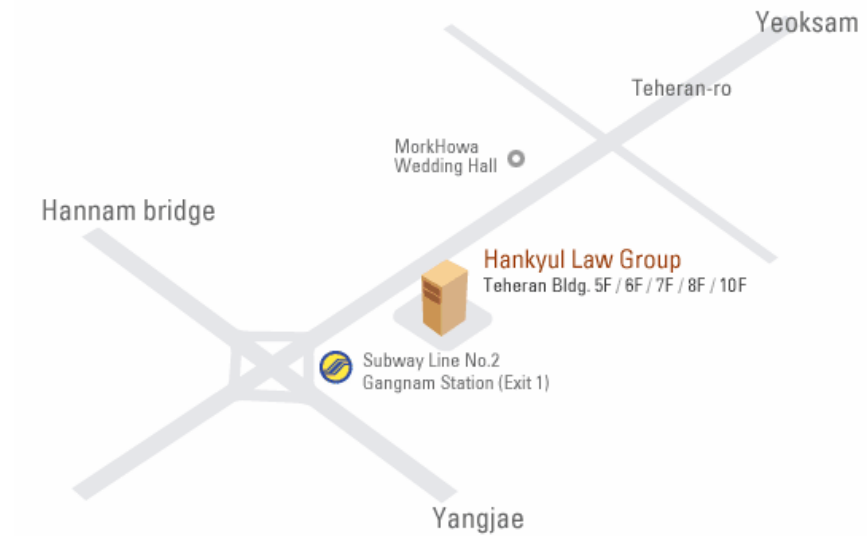
##### **Kabjoo Lee**

Dongkook University (B.A., 1993); KCPA (2001); Tax Accountant (2003); Areas of expertise: Corporate, Finance, M&A, Corporate Restructuring, Insolvency, IPO, Litigation



## HOW TO CONTACT US

### OFFICE LOCATION



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